



# State of SEO in 2025

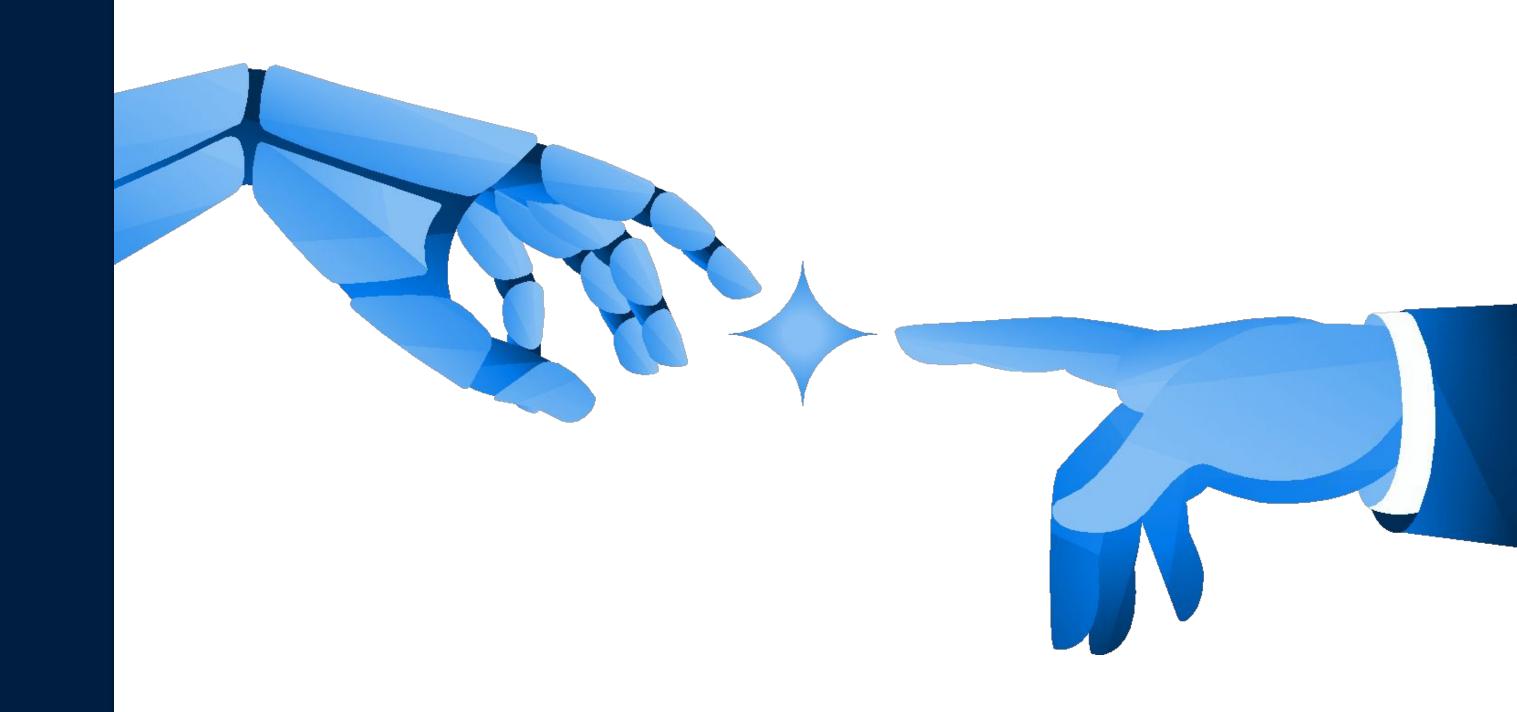
Al is Turning SEO on Its Head

Al Sefati

Enterprise SEO Expert & CEO of Clarity Digital, LLC

## Spoiler Alert:

SEO isn't dead & Al isn't killing SEO—it's changing the rule



## Al Sefati

CEO & Founder of Clarity Digital Agency

#### Al Sefati About Me

- CEO of Clarity Digital Agency
   (www.ClarityDigital.Agency)
- Focus on eCommerce (over half of our clients are eComemrce brands)
- B.S. in Computer Science (2002)
- Tech industry since 1999
- Web Developer Turned SEO Expert
- Enterprise level SEO consulting since 2014
- OmniChannel Digital Strategist



#### SEO Evolution

## Early SEO (Late 90s-2000s)

- Multiple search engines (yahoo, Excite, Altavista, MSN, Ask, AOL, Dogspile)
- Keywords Stuff
- Google PageRank
- Exchange & Backlinks
- Exact match Domain
- Black & Gray Hat & SEO

## Google Taking Over with Major Updates (2000s-2010s)

- Panda
- Penguin
- Hummingbird & Semantic
- Rank Brain
- BERT (NLP) Update
- EEAT Framework
- Google Core Updates

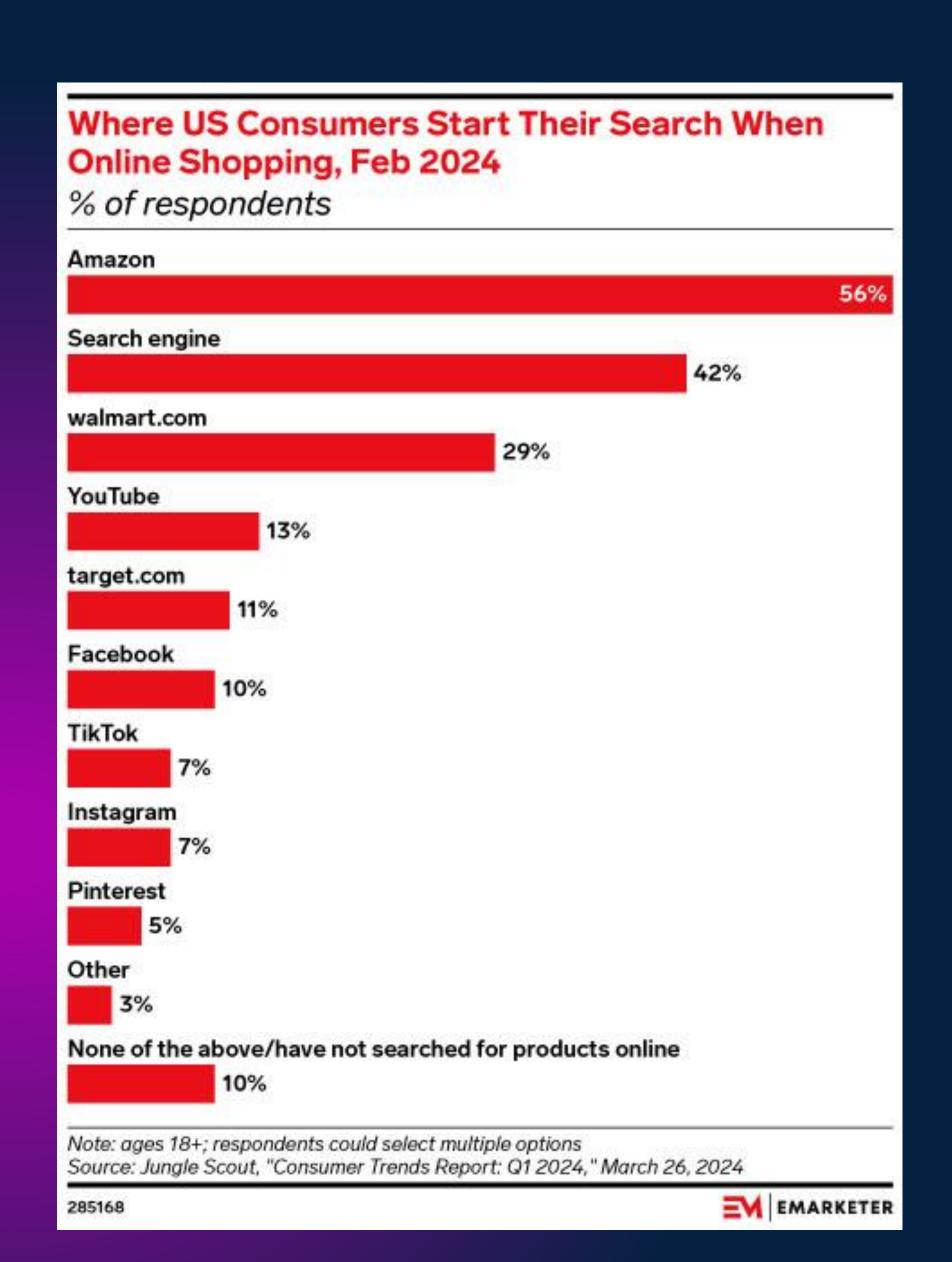
## Emergence of Accidental Search Engines

- Emergences of accidental search engines (Amazon, Social Search, Youtube)
- Google Monopoly challenge

### Accidental Search Engines

#### E-Commerce Sites & Social Media

- Amazon because the largest product search.
- Walmart and Target also became a noticeable product search engines.
- Social media sites became search engines
  - Facebook & Tiktok for products
  - Instagram, Pinterest, Youtube and others for research



## Enter Gen Al Search



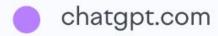
## Al Search Generative Al

Generative AI Search is redefining how user seek and find information

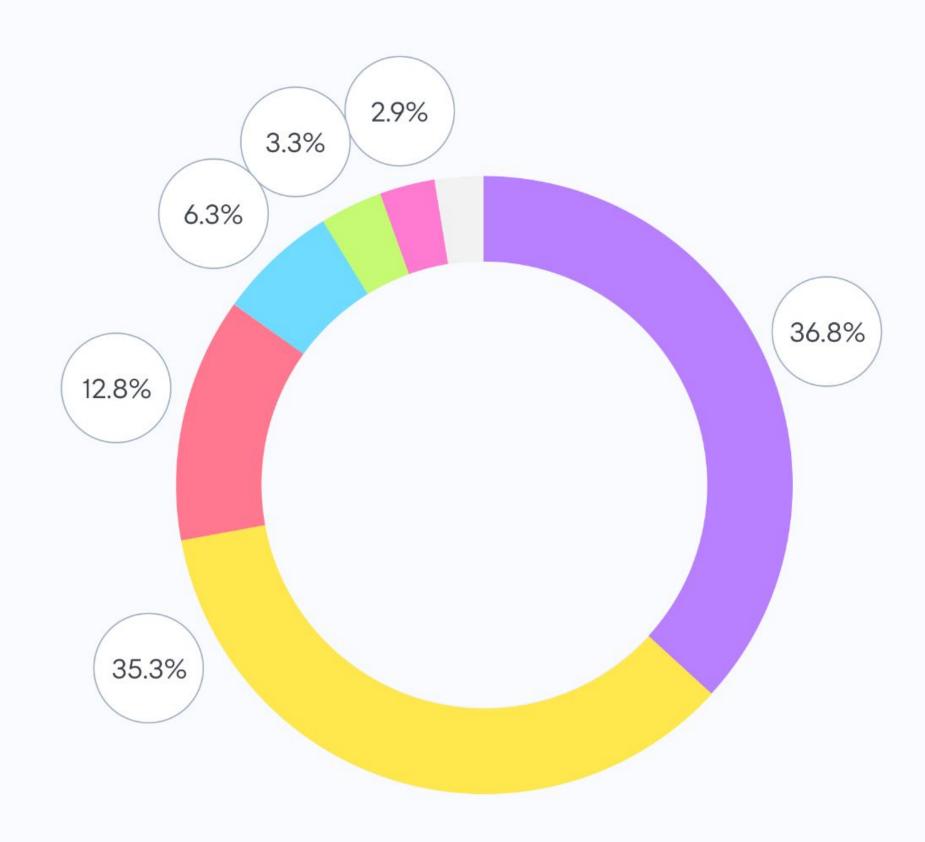
Source: Semrush

## AI-Platforms Traffic Share Breakdown

Global, 2024



- gemini.google.com
- perplexity.ai
- openai.com/chatgpt
- bing.com/chat
- you.com



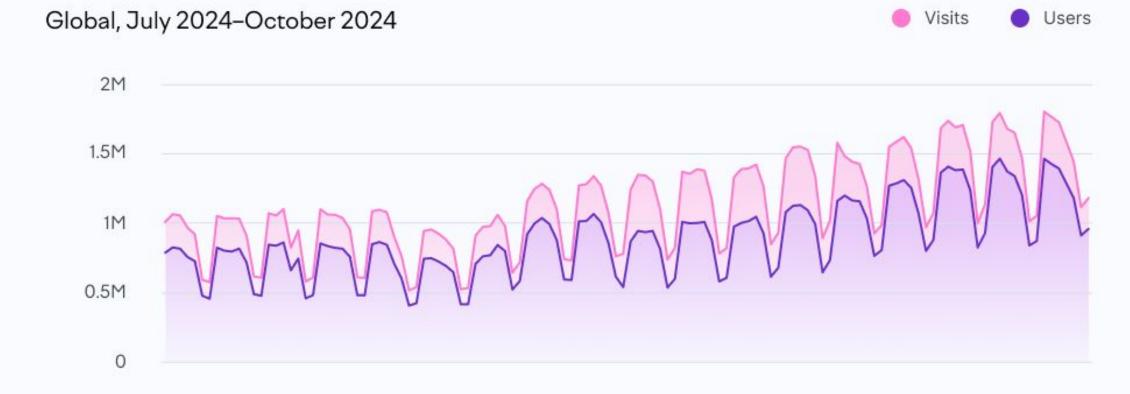
### Al Search

ChatGPT Referral Traffic

Semrush .Trends data shows redirects from ChatGPT to other domains rose by 60% between June and October, with unique target domains increasing from just over 10,000 to nearly 25,000.

Source: Semrush

#### Referral Trend from ChatGPT by Visits & Users



#### Number of Unique Target Domains from Referrals



# How To Optimize for Al

## Focus on 4 Cs Principles of SEO They are Still Valid

- 1. Code
- 2. Content
- 3. Credibility
- 4. Customer Experience

#### Al Search

#### Search Preferences & Generational Shift



#### Code

Clean, fast, and structured code ensures search engines can crawl and index efficiently.



#### Content

High-quality, relevant and unique content drives engagement and visibility.



#### Credibility

A strong digital footprint—brand mentions, citations, positive sentiment, and quality backlinks—builds trust and authority.



#### Customer Experience

A seamless user experience keeps visitors engaged and converts them into satisfied customers.



## Other Optimization Factors According to ChatGPT



Conversational & Natural Language Optimization



APIs & AI indexing



Al Generated Summaries



Multiple Formats & Channel Content Marketing



Personalization

#### SEO Before & After Al

#### **Before Al**

- Keywords-Based SEO
- Google-Centric
- Manual Content Creation
- Backlink-Focused Authority
- SERP Ranking Mattered Most
- Static Algorithm
- Website-Centric SEO
- Manual SEO audits & Implementation
- Generic User Experience(UX)
- SEO KPI: Rankings & Traffic

#### **After Al**

- Contex, Intent & Entity SEO
- Multiple-platforms & Omni-channel
   SEO
- Al assisted content & Optimization
- Expand digital footprint (not just links but mentions, citations, reviews and sentiment)
- Al-generated answers & Zero-click search
- Real-Time AI Powered Audits & Implementations
- Al-personalized search experience
- Define new KPIs (Al visibility & influence)

## Future of SEO Role

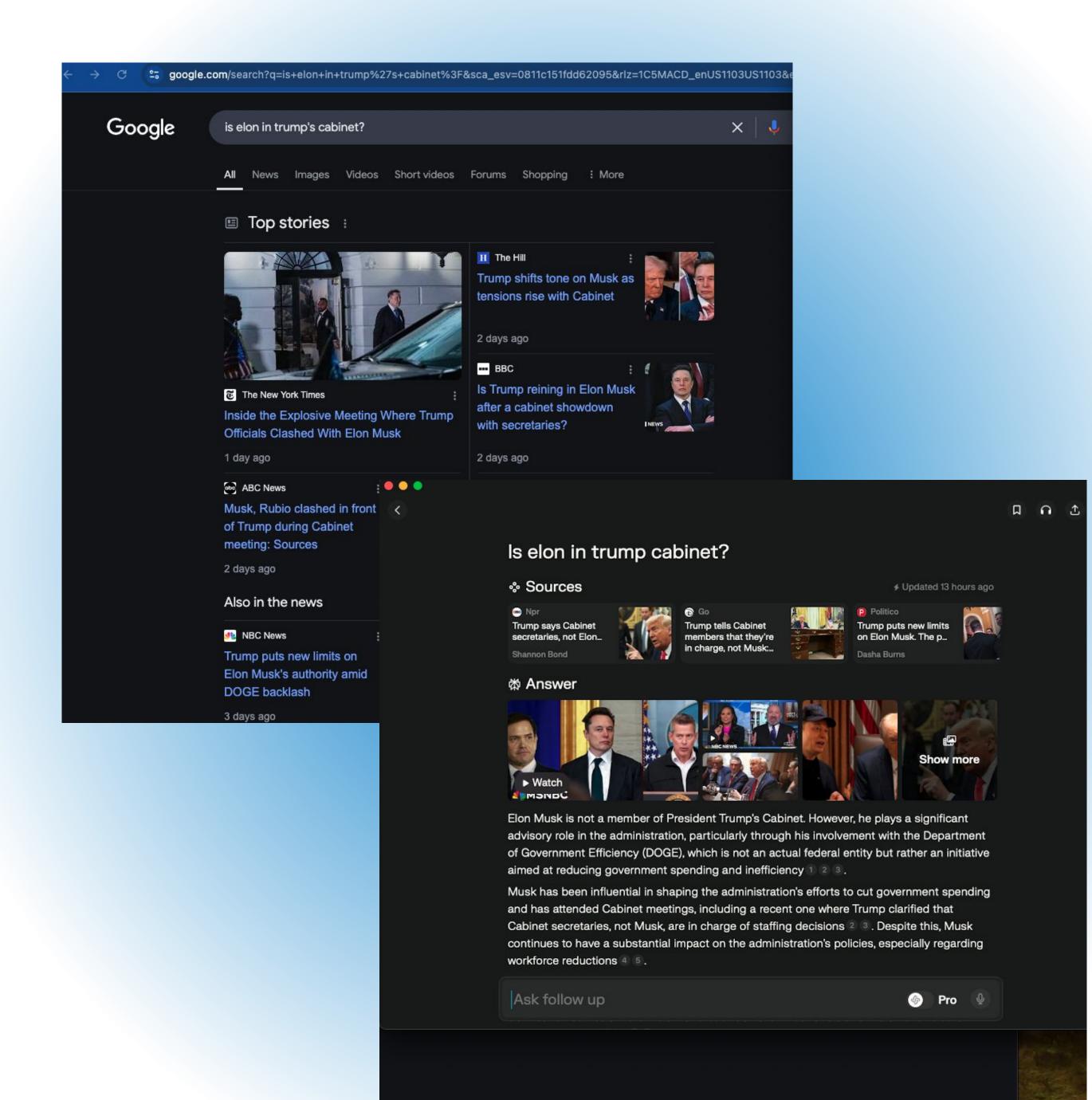


66

## SEOs & Marketers Must Evolve

## SEOs Must Strategize for Al

- Al search popularity is rising
- On informational searches, AI searches can provide better search results
  - Example: Take a look at this
     comparison—Perplexity AI vs.
     Google. The difference is night and
     day. I asked the same question: "Is
     Elon in Trump's Cabinet?"



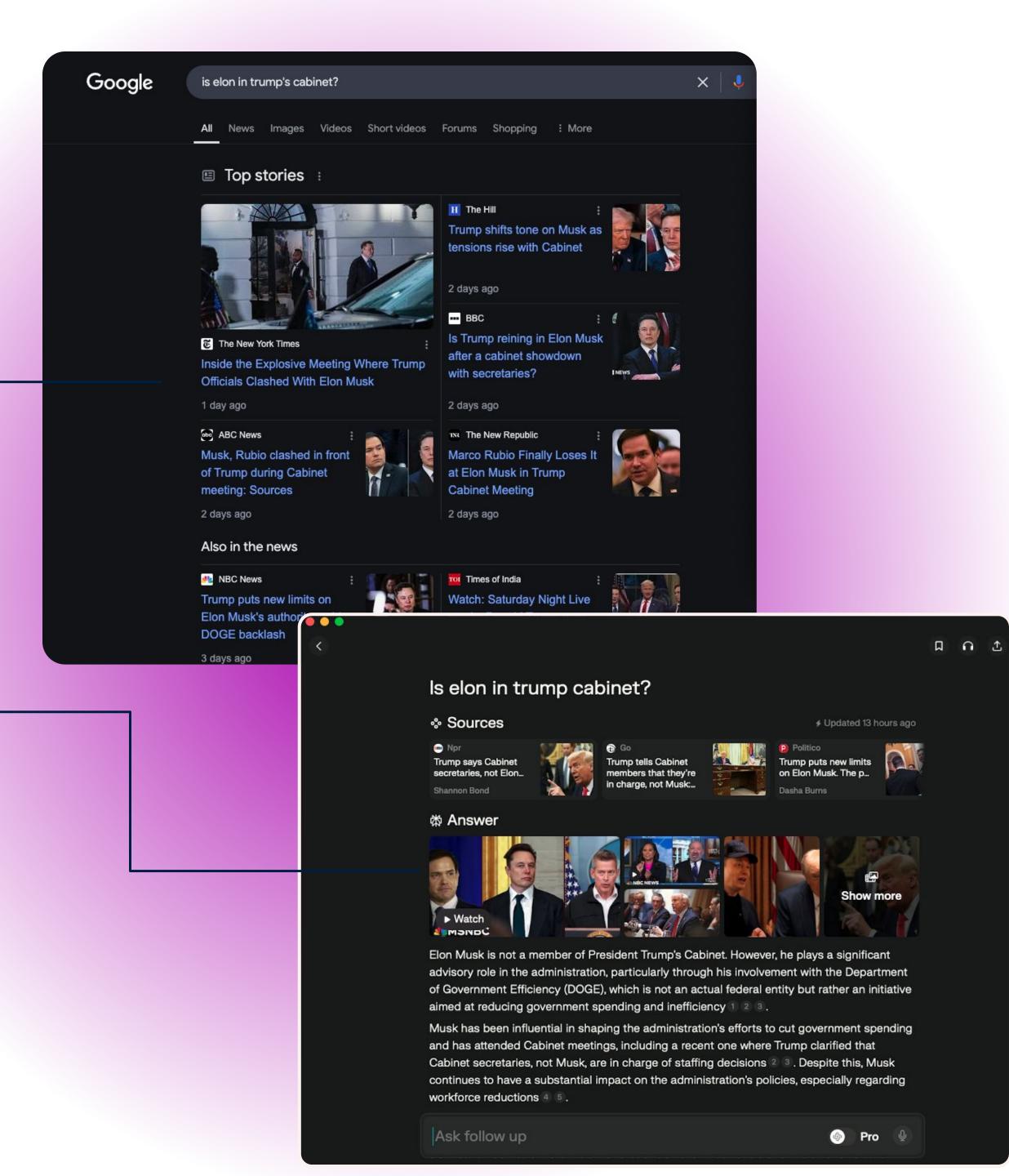
#### Consider Al SEO First

Traditional search engines like Google are becoming less relevant for informational searches. Take a look at this comparison—Perplexity AI vs. Google. The difference is night and day.

I asked the same question: "Is Elon in Trump's Cabinet?"

- Google: A list of links to sift through.
- Perplexity AI: A direct answer, backed by sources for deeper reading.

Al-driven search is changing user behavior and your SEO strategy must keep up.



## What Al Can't Do (Yet)

#### Search Preferences & Generational Shift



#### Strategic SEO Planning

Al can not know your business goals or brand positioning.



#### **Building Relationships**

Al does do PR, partnerships, or thought leadership.



#### Creativeness

Al can provide powerful tools to be creative but humans must lead creative efforts.



#### **Understanding Complexities**

Al can generate content but human expertise must guide it. Al struggles with contextual depth, industry nuances, and strategic adaptability in SEO



#### **Ethical & Brand Compliance**

Al can hallucinate, plagiarize or be inconsistent. Human intervention and guidance needed.

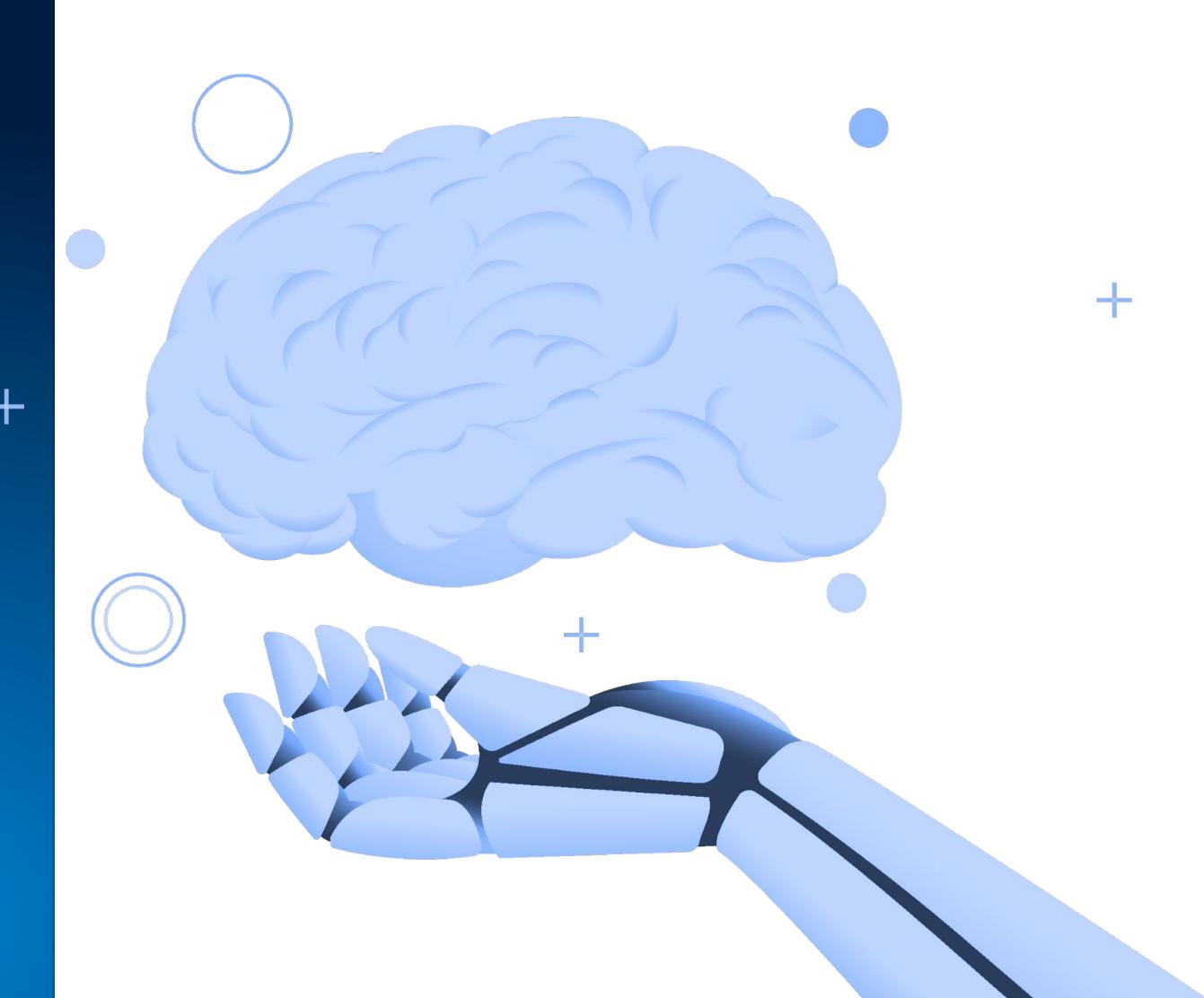


#### **Competitive & Market Insights**

Al can analyze data but humans must ask the question and turn Al generated insights to make key decisions

## Final Thoughts

- Al is transforming SEO, not eliminating it
- Search disruptions are inevitable
- Traditional SEO methods will become obsolete
- New approach to SEO (AI SEO and multi-channel) will be essential for success
- SEOs & Marketers must shift toward strategic approach leveraging AI for automation and gain deeper insights



## Thank You.

Don't be a stranger, shoot me an email and let me know if you have any questions. My email and website URL below:

Email: al@ClarityDigital.Agency

Website: ClarityDigitalAgency